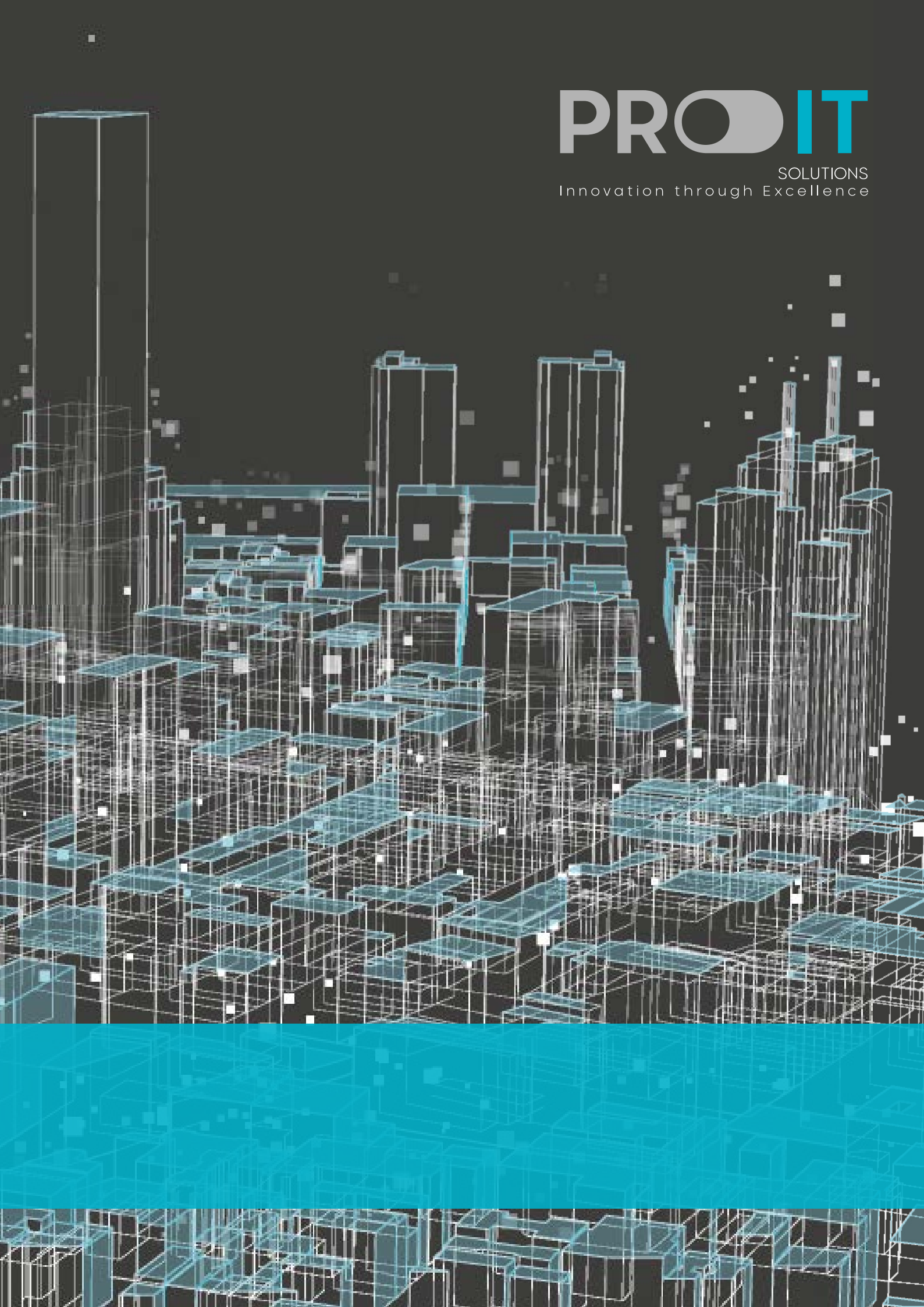
PRO IT

SOLUTIONS

Innovation through Excellence



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CEO MESSAGE

Today's volatile global economy requires businesses to make the best use of resources while delivering superior products and services.

The businesses that thrive, are investing in ways that not only meet today's goals, but also position them for competitive advantage.

PROIT are uniquely placed to assist our customers and provide superior service levels.
Our strengths lies in our team of highly trained and motivated staff as well as the well established strategic partnerships we have with the most influential Original Equipment Manufacturers (OEMs) and Vendors in the industry. To this end we are proud to hold some of the most advanced technology status certifications, which set us apart from our competition.

All of us at PROIT Solutions have contributed to the company's achievements. We have successfully completed many complex and challenging projects within large government and public sector.

Integral to our success has been the ongoing execution of our services strategy and expansion. This has lead to a geographic diversity and strategic partnerships, allowing us to continuously over delivery against contracted service levels - across borders - increasing the value add in our offerings to our customers.

I would therefore like to also take this opportunity to thank our customers for their enduring loyalty to.

PROIT Solutions, our partners for continuing to collaborate and innovate with us and each one of our staff for their unwavering commitment to excellence.

WHY TECHNOLOGY IS IMPORTANT IN OUR DAILY LIFE

We have the technology available to us to enable the management of our daily lives and the sharing of valuable information with our friends, families and others. Why technology is important in our daily life. It is an essential tool that we cannot avoid, it plays an important part in the majority of our lives Technology essentially harnesses the tools, technologies and strategies used to help us solve problems and simply make our lives better and easier to live in some way.

Technology is inevitable in our everyday lives. This is because life without technology is pointless in today's dynamic world. Technology, which brings together tools to promote development, use and information exchange, has as its main objective of making tasks easier and the solving of many problems of mankind. When technology progresses and makes our lives even more convenient, we must stress how beneficial it is to our lives.
Imagine life without technology Right now, what kind of life have we? Technology is part of our lives and is one of the key elements for mankind's survival in a quick-phase world. The development of new technologies helps to save lives; it improves work and makes the world better.

In reality, technology has played a very important role in how we live in the world today and how we communicate in the atmosphere with everything around us. Impact of technology is higher than that we expected. So we are developing new innovations to live in a better and standardized life.

Some such technology helps some emerging countries to have a stronger infrastructure in place that also means better transportation, better schools, hospitals and other municipal services, and access to health care. Small and small businesses.

As a result of technological advances, they are increasing and spreading across countries. It is innovation that gives the power to spread their wings to organizations. The positive impact of technology on society has brought change and helped us to reach new heights that have never before been conceived of.

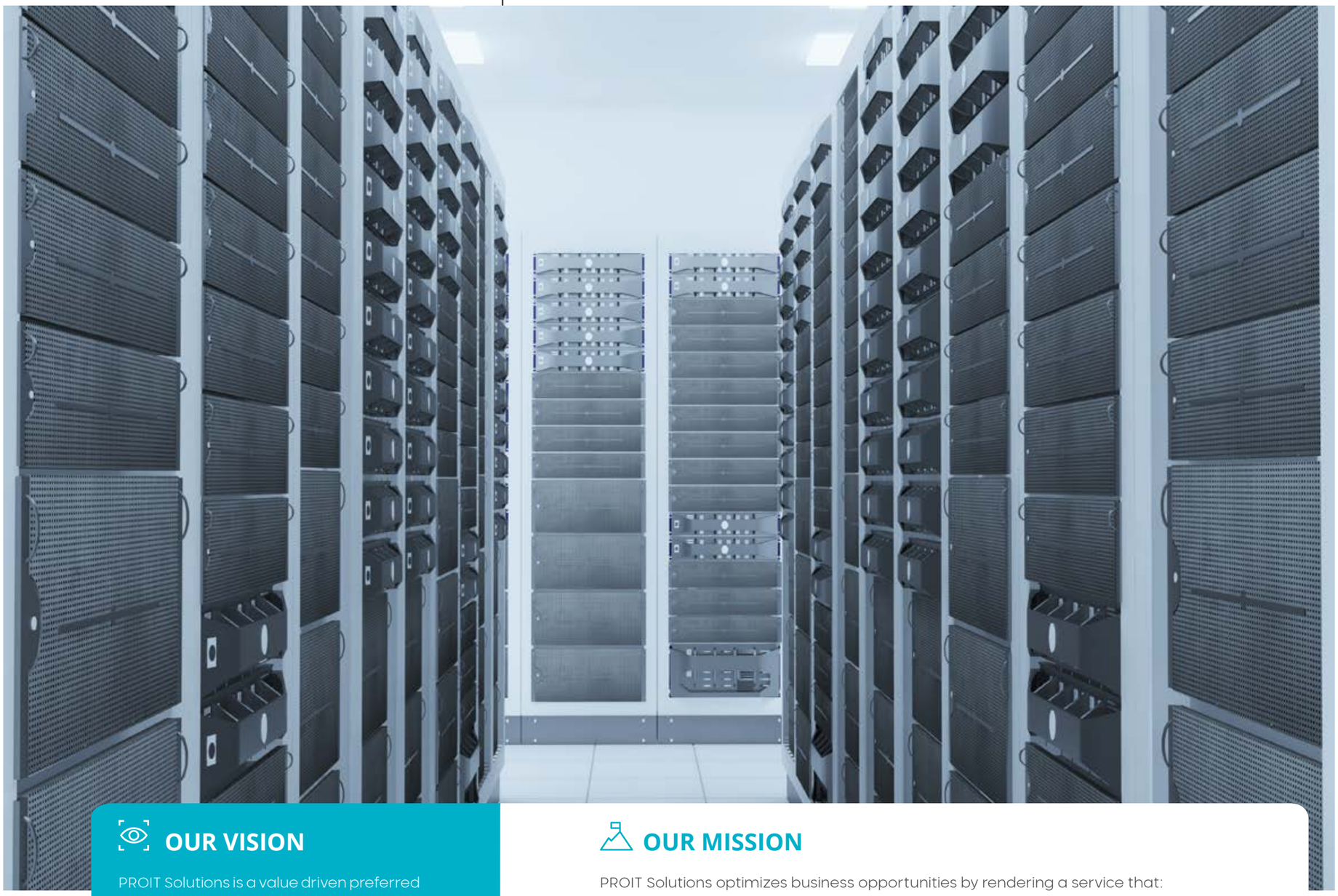
Nobody else has changed technology's way of life, and that is precisely why technology is and will always be so important today. so Technology is important in our daily life in many ways that we cannot ignore purposefully.

ABOUT US

PROIT Solutions is a dynamic business consultancy and IT solution provider enabling our clients to access our expertise in the IT and consultancy spheres.

As a solution provider in the IT market, PROIT offers a broad spectrum of end-to-end solutions to our customers.

At PROIT we are fully conscious of customer needs in assisting them to face the challenges of new technology. Responsible for delivering value to our customers, PROIT seeks to deliver most relevant products and services to meet and transcend current demands, and thus be a reliable partner in your progress.



OUR VISION

PROIT Solutions is a value driven preferred partner in assisting customers with complete ICT solutions.

OUR MISSION

PROIT Solutions optimizes business opportunities by rendering a service that:

- Is readily available.
- Is delivered by professionally qualified people.
- Provides latest technology products.
- Transfers knowledge through training and development opportunities.

PROIT Solutions is a leading ICT Service Provider

PROIT Solutions provides services to small, medium, and large enterprise organisations both in the public and private sector.

Since inception in 2018, PROIT Solutions has grown into a well recognised provider of infrastructure, audio visual, advancednetworking, unified communications, security, servers and storage to end-user solutions and hardware sales and support,which help our customers achieve their business goals.
The group focus has evolved and adapted to all the latest businesstechnologies to enable us to continously provide state of the art service and products to our customers.

To back up our turn keysolutions we are able to offer a wide variety of services from planning, designing and implementing, to optimising,operating and maintaining solutions.

PROIT Solutions ensures service excellence through a collaborative delivery methodology that joins the forces of our expertise, our partners and our customers.

OUR CORE VALUES

Our Core Values have shaped the culture and defined the character of our company, guiding how we behave and make decisions:

STEWARDSHIP

Building a heritage for future generations, acting with an owner mentality, developing people everywhere we are, and meeting our commitments to all internal and external stakeholders.

BEST PEOPLE

Attracting and developing the best talent for our business, stretching our people and developing a «can do» attitude.

CUSTOMER VALUE CREATION

Improving our customers' business performance, creating long-term, win-win relationships and focusing on execution excellence.

RESPECT FOR THE INDIVIDUAL

Valuing diversity, ensuring an interesting and inclusive environment, and treating people as we would like to be treated ourselves.

INTEGRITY

Valuing diversity, ensuring an interesting and inclusive environment, and treating people as we would like to be treated ourselves.

PROPOSITION

Most of PROIT Solutions initial customers are still customers today, testament to the enduring quality of the solutions and services we provide, as well as an on-going commitment to customer care, satisfaction and relationships.

We continuously deliver beyond the agreed business objectives.

We provide staging, configuration and testing at our demo facility and state of the art internal lab.

The implementation of solutions and ongoing service is provided by a motivated team of the highest qualified technical experts in their field, which can meet any business objectives.

Through preferred partnerships, we utilise our alliances to provide the best and most appropriate solutions for our customers using best of breed technologies.

Our creative approach finds unique and tailored solutions to address our customers' special needs.

We are available
7/24

SOCIAL RESPONSIBILITY

SOCIAL ISSUES

- Our development spend initiative is focused on education, on the job skills transfer and access to ICT for all.
- Our community engagement incorporates our commitment to partnerships with non-profit organisations and sponsorship of charitable initiatives.

ENVIRONMENTAL ISSUES

- Our compliance with environmental legislation is underlined by a commitment to measuring, monitoring and ultimately reducing our carbon footprint.
- Our range of solutions and services support our customers' requirements to reduce their environmental impact and include: data center virtualisation and consolidation, data center power and cooling, data center design and architecture and virtual meeting options using a variety of visual communications technologies.

ETHICS

- Our employee profile has transformed at every level to reflect the demographics of the region.
- Our facilitation of skills development and capacity creation has been achieved through preferential procurement and ent.repreneurship formation, facilitating access to capital, joint ventures and investments

SOLUTIONS

PROIT follows a solutions methodology that allows us to build partnerships for life with our customers.

This philosophy is achieved through committed and skilled team of staff that ensure that solutions are tailored for the specific needs that our customers require.

Our range of diversified Information and communications technology and services form the foundation of the service levels and solutions which we offer to our customers which increase their efficiencies, enhance productivity and optimise costs.

Following our services:

01.
NETWORK SOLUTIONS

PROIT team of engineers use best of bread products to architect state of the art network infrastructure solutions.

At the heart of our network design is the promise to transform the economics and experience of networking for our customers. We deliver a high-performance network infrastructure built on simplicity, security, openness, and scale. Our innovation empowers our customers, our partners, and ultimately everyone in a connected world.

- Routing and Switching
- Security
- Wireless
- Network Management
- Video Surveillance
- Call Center Solutions
- Datacenter
- Unified Communication
- Physical Security
- Mobile solutions
- Collaboration
- Cloud Solutions / Outsources

02.
UNIFIED COMMUNICATIONS

We provide complex unified communication solutions integrating voice, video, messaging and Web collaboration applications.

We also provide on premise or hosted solutions, physically or in the cloud. This includes the provision, configuration and implementation of unified computing platforms, storage area networks and virtualisation technologies.

- Integration of Telecommunications systems
- Video Conference -Infrastructure and Endpoints
- Integration between different Vendors
- End to End VOIP solution
- WebEx
- Call Center Solution

03.
AUDIO VISUAL & CONTROL INTEGRATION SYSTEMS

We provide green communication solutions allowing our customers to attend meetings, attend training or gather information globally without ever leaving their desk.

- Auditoriums
- Executive Boardrooms
- Meeting Rooms
- Training Rooms
- Support services
- Digital Media Solutions
- Large Format displays
- Telepresence
- Integration between multiple platforms & Vendors

04.
WEB & ERP SOLUTIONS

We design, develop, host and maintain small to large websites and Online Systems, in addition to our ERP System.

The internet and technologies available allow small to large organisations to utilize an extensive marketing and communication tool. Be it via a mobile phone, notebook, desktop or any other portable device, the internet provides any organisation valuable advantages.

Our ERP Solution system is available to build a clear process for the companies to manage and integrate the important parts of their businesses. Our Systems & applications are important to companies because they help them implement resource planning by integrating all of the processes needed to run their companies with a single system. It can also integrate planning, purchasing inventory, sales, marketing, finance, human resources, and more.

PRO IT 's Expert & professional team of web design can also deliver a complete website for small, medium and large entreprise that you›ll own and control.

05.
CYBER SECURITY

Security threats exist everywhere in the digital world where you Business. Even the most traditional businesses utilize modern IT solutions With network connectivity, both internal and external.

If appropriate steps Aren't taken to protect systems and data, then your data, finances, and Even the future of your business will be at risk.Following industry best security practices is critical to safeguard your data, workstations, and your network environment.PRO IT is applying the best security practices that every business should follow, such as :

- Application Security
- Information Security
- Disaster recovery
- Network Security
- Physical Security

06.
PROFESSIONAL SERVICES

We provide a host of Professional Services, ranging from Consulting, Solution Design, Implementation and Project Management, through to Security, Business Continuity, Risk Assessment, and alignment to strategy and processes.

Additionally customers can choose from a set of Managed Services covering customer care plans, outsourcing/co-sourcing and resources on site.market leading vendors.

- Consulting Services
- Design and Operations
- IT Strategy and Governance
- Enterprise Architecture
- Security systems design and consulting
- Support staff placements and multiple skill levels
- Information system consulting

07.
SECURITY SYSTEMS

We provide converged security services integrating logical and physical network security with physical access control, surveillance and visitor management.

We deliver optimally performing secure networks together with tools and resources to monitor and manage an entire ICT infrastructure – across physical, virtual and cloud environments.

- **IPICS (Interoperability and Collaboration System)**
- **Integration between multiple platforms and Vendors Monitoring Rooms**
- **Command and Control Center**
- **CCTV and monitoring**
- **Video Analytics**
- **Mobile units**
- **RFID**

08.
END USER PRODUCTS

We provide a unique framework of services to keep computer systems, servers and network infrastructure secure, operationally available and businesses productive.

We deliver product procurement services supported by long standing relationships with market leading vendors.

- **End user Devices**
- **Mobile devices**
- **Consumables**
- **Software Solutions**
- **BYOD Solutions**
- **Rental Solutions**

09.
DATA CENTER SOLUTIONS & SERVICES

With Comprehensive ,Cost efficient and packaged solutions , PRO IT Help you align your IT infrastructure with your overall business strategy.

Servers: Maximize operational effectiveness and optimize flexibility at any scale. Focused on accelerated performance, enhanced automation and simplified management, our line-up of servers can help you experience worry-free computing through: greater IT efficiency, superior IT agility and better IT reliability.

Storage: Achieve faster response times and lower your total cost of ownership (TCO) with data center and virtualization strategies designed to match your workloads. We can simplify your organization's storage with scalable, end-to-end solutions and services that are easy to deploy and use, saving you time and money, and getting your attention back on business.

Converged and Hyper Converged Infrastructure: Help reduce costs and automate operations with converged solutions that integrate servers, storage, networking and management into single solutions. Our converged infrastructure and hyper-converged solutions allow you to tailor infrastructure to your workloads within the minimum footprint.

Data Center Virtualization: Create an efficient, responsive IT environment by virtualizing your entire data center. When you reduce your data center footprint by consolidating your physical server, storage and networking hardware, you can also improve asset utilization, lower capital and power and cooling costs, reduce management touch points and accelerate IT service delivery.

Business Continuity and Disaster Recovery: Prepare your organization for disruptions of all shapes and sizes. Protect your valuable information, maintain productivity, and speed up recovery today through our business continuity and disaster recovery services.

Software Defined Data Center: Rapidly develop, automatically deliver and manage all of your enterprise applications, no matter where they reside, from one, unified platform. Benefit from a data storage facility in which all elements of the infrastructure – networking, storage, CPU and security – are virtualized and delivered as a service.

10.
INFORMATION & COMMUNICATIONS TECHNOLOGY INFRASTRUCTURE (ICTI)

We provide cabling, data centre infrastructure, wireless connectivity and portable facilities solutions.

We design and deliver full intelligent green buildings and turnkey data centres, together with identity management, energy control, systems integration and building management.

- Complete infrastructure from cabling to Fire suppression
- Designing the entire room from Cooling to alarms
- Intelligent Building solutions
- From Communication Towers solutions to Containerised solutions

11.
RENTAL & LEASING

We provide rental and leasing options giving with the benefits of using your chosen technology without the many inherent costs and risks associated with its ownership. Our customer care plans provide SLAs from 2 hours response times.

MAINTENANCE

- 24 x 7 Call Center
- Maintenance options in all 9 provinces
- SLA options ranging from 2 hour
- Highly skilled engineers
- Patches and data updates are undertaken
- Software updates

SOFTWARE

- Network Management
- Software Applications

OUR PARTNERS

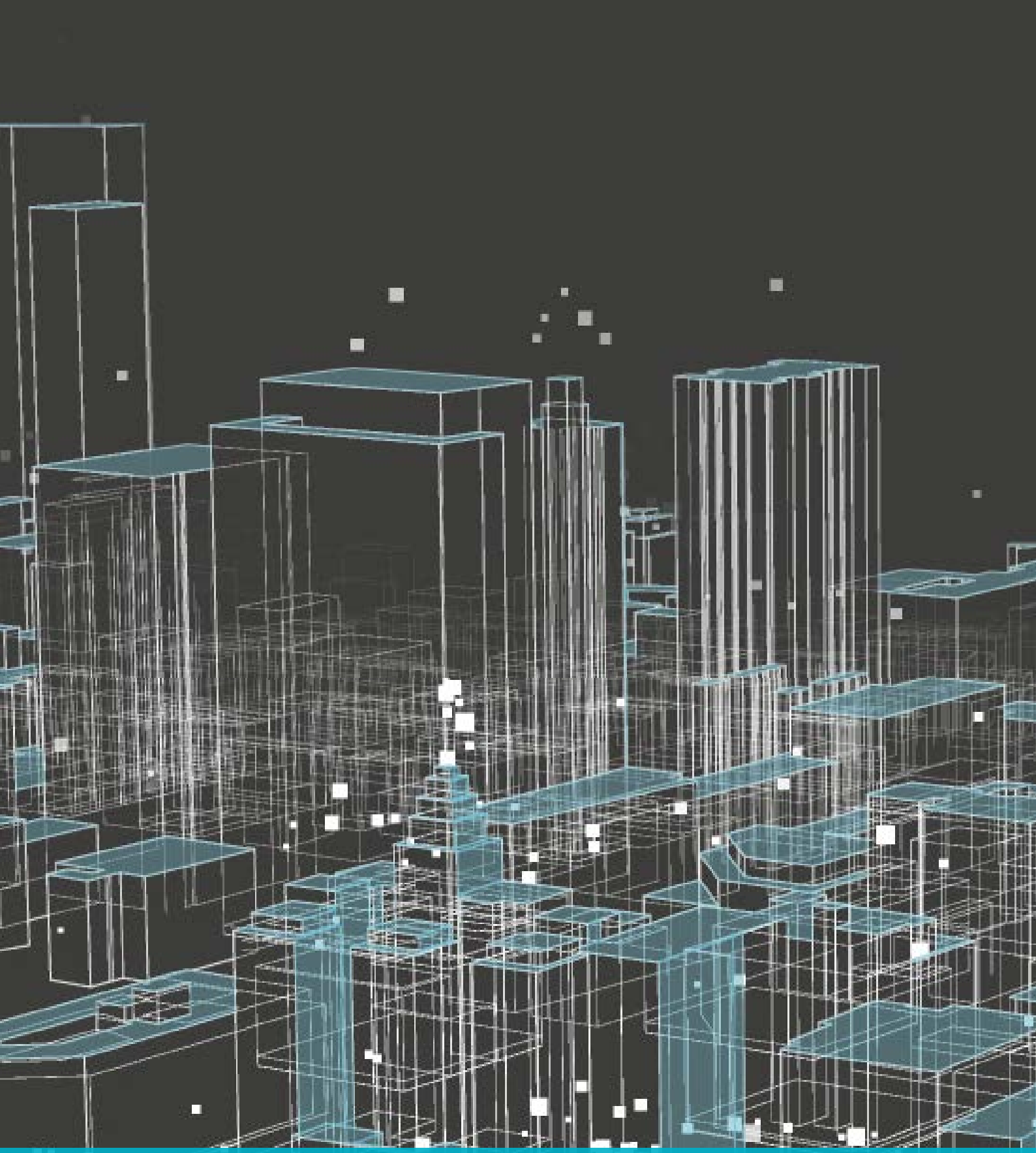
Building positive business relationships with vendors is crucial to your success as a partner, for this PRO IT is always looking to find vendors/Suppliers that :

1. Can Bring Skills and Experience to the Business
2. Can Share Values, Entrepreneurial Spirit, and Vision
3. That Look for a Partner without a Lot of Personal Baggage
4. That Practices Good Personal and Partnership
5. Respect Is a Necessary Element to Forming a Successful

PRO IT used confidentiality agreement for business partners when to share critical and confidential information with contractors, vendors, funders, and other professionals as part of the course of business. This is also called a nondisclosure agreement (NDA). Having partners sign this agreement gives PRO IT legal recourse if proprietary information is stolen and used.

PRO IT is Proud to have partnership with leaders Vendors dedicated in the Security Field and one from the Biggest Vendors in the Hyper-converge Solutions.

NUTANIX
FORTINET
Hewlett Packard Enterprise
aruba
lenovo
DELL Technologies
COMMVAULT
veeAM
vmware
citrix
kaspersky
Symantec
HIKVISION
dahua TECHNOLOGY
KEDACOM
NEC
Microsoft
VIVANCO
VERTIV
HUAWEI
HANCOM GMD



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